



Name: Amir samy zarf

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Date of birth : 10/1/1992

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Attitude towards military service: Exemption.

Education/Qualifications:

Bachelor of Systems and information and administrative.

Language / computer skills:

-Language: Arabic – Average in English.

-Computer: excel – word – outlook – sales programs.

***Personal skills:**

Working in Engineering and Services Technology – EAST-

.Spare Parts Sales Representative

(Asphalt plant _Ammann / Concrete plant –ELBA / Crusher -BAIONR)

.Working in Modern Structures and Equipment Company in Egypt-

(Marini – Dynapac – Telesmith)

work in the field of crushers-

.in Abdul-Aziz Al Rashid and Sons Company in Saudi Arabia

(Jaw crusher –cone crusher –screeners –convert belts – complete crusher)

***Sales experience:**

-Carry out a comprehensive study of all clients for all data for each customer and create a customer base.

-Establishing public relations with clients to gain their trust and rely on us to buy and their trust in after – sales service.

-Follow up on clients problems and find a solution to them by convincing the customer of our products and service

-Follow up of the market in terms of competitors and their products and their advantages and disadvantages and prices to the possibility of developing a plan to provide customers with sales.

-Cooperate with the team win everyone and commit to working for one man's heart.